

you can see everything from here™

The Patient Placement Discharge Referral System enables hospitals, other healthcare providers, and payors to send electronic patient referrals, eliminate faxed medical documents, and analyze discharge referral activity securely online.

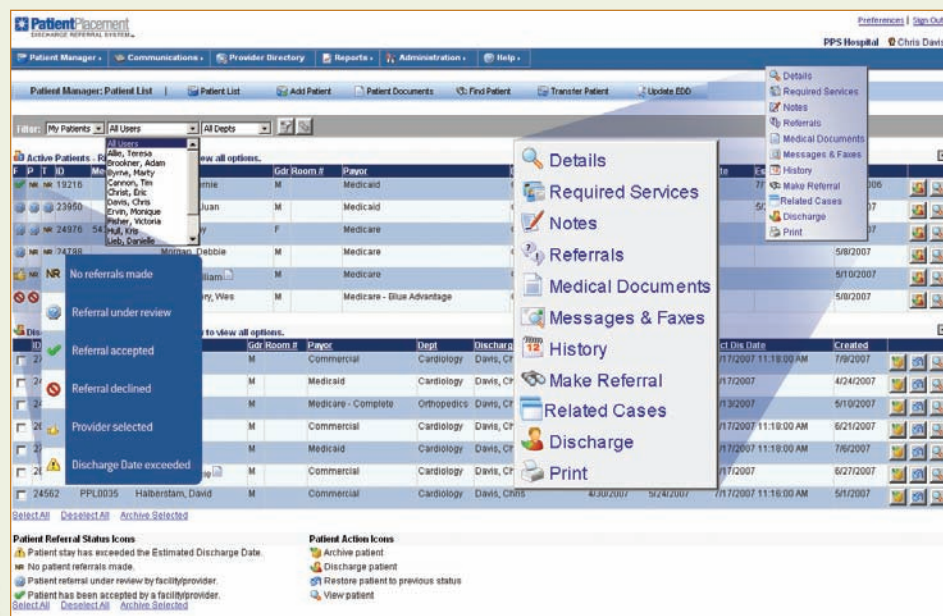
challenge: shortening stays through faster placements.

Discharge planners, case managers, and social workers spend hundreds of hours sending faxes, making phone calls and trading voice mails to refer patients to nursing homes, home health agencies and DMEs, or to arrange transportation. Delayed placements prolong patient stay, leaving beds occupied, margins diminished, and staff and families frustrated. Hospitals and providers recognize the benefits of improving discharge placement to reduce length of stay, but are constrained by onerous, paper-based manual processes that have become the industry standard. And without sufficient information to track trends and monitor performance, managers struggle to align resources with discharge needs.

accelerate the processes that directly affect length of stay.

The Discharge Referral System accelerates hospital discharge planning and placement, securely connecting discharge planners with more than 100,000 continuing care providers nationwide. Hospitals unite patients with qualified nursing homes, rehab clinics, home health services and hospices in minutes, not days. Staff members send, track and archive referrals online, in real time — eliminating long fax or phone waits.

Replace delays and aggravation with speed and automation. Submit online, paperless electronic referral inquiries to qualified facilities and providers based on location, payors accepted, or services required. Receive instant status alerts by email, Web or mobile device, so you can react immediately to ensure fast patient placement. Discharge planners can start using the tools in just minutes, with an elegant, easy user interface that makes referral management and tracking a snap.



avoid delayed discharges.

Many hospitals estimate that it costs \$400 to \$500 per day to keep a patient. One of our customers estimates that one of every five days a patient stays is unnecessary. The Patient Placement Discharge Referral system quickly connects patients with appropriate continuing care, dramatically reducing delayed discharges due to placement issues.

rapid referrals, easy administration and business intelligence.

The Discharge Referral System gives you real-time views of referral activity, cases, units and facilities, eliminating bottlenecks immediately, accelerating placement, improving care and measurably reducing length of stay. Hospitals and payors using our efficient, Web-based electronic management and communications solution have reduced referral discharge and placement times by 80 percent or more — from two or three days to less than two hours.

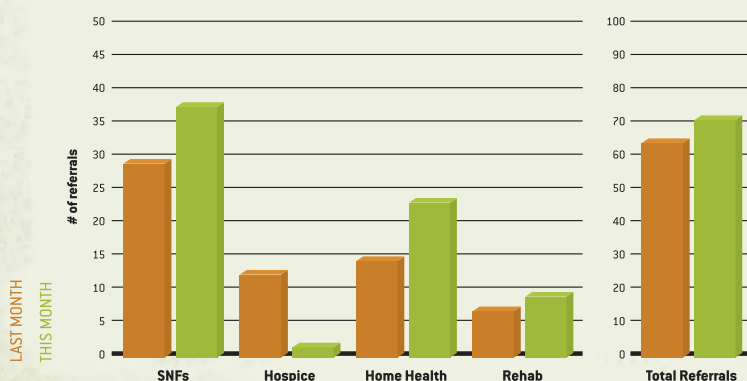
The solution deploys quickly and incrementally across multiple departments and users without operational disruption. Corporate or local administrators can manage and grant access rights without needing internal I.T. support. And the Discharge Referral System integrates with your existing information systems, eliminating manual data entry and faxing of clinical documentation.

The Discharge Referral System also delivers valuable business intelligence through its Referral Analytics module. See instant real-time reporting and analysis of all referral activity, acceptance rates, performance data and more to strategically manage resources and maximize bed occupancy and turnover.

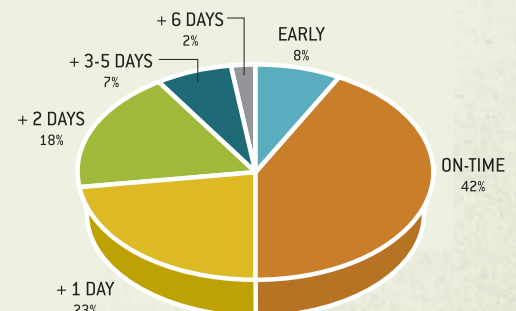
the net result.

- Significantly reduce delayed discharges by accelerating discharge referral placements
- Minimize capital outlay and pay predictable subscription pricing
- Maximize bed occupancy rates
- Move from paper to secure electronic documentation, distribution, storage and management
- Help assure and enhance HIPAA compliance
- Capture and report critical referral data and analysis to allow make knowledgeable, nimble management decisions
- Deploy easily and quickly across multiple hospital or provider facilities and users
- Give authorized users easy, secure, Web-based access from any authorized location

REFERRALS BY PROVIDER TYPE SAMPLE REPORT



ESTIMATED VS. ACTUAL DISCHARGE SAMPLE REPORT



For more information go to www.PatientPlacement.com or call **800-832-8397**.
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