

# Payer Analysis

Date Range: 11/01/09 – 12/31/09  
 Organization(s): Mountain Crest and Heritage Manor

## Mountain Crest

Payer Type	Carrier	Inquiries Received		Awaiting Action		Lost		Declined		Accepted Pending		Accepted		Selected		Admitted		Discharged	
<b>Commercial</b>		<b>273</b>	<b>24.12%</b>	<b>5</b>	<b>14.29%</b>	<b>15</b>	<b>48.39%</b>	<b>12</b>	<b>28.57%</b>	<b>5</b>	<b>20.83%</b>	<b>4</b>	<b>11.76%</b>	<b>6</b>	<b>23.08%</b>	<b>203</b>	<b>23.47%</b>	<b>23</b>	<b>29.49%</b>
	Aetna US Healthcare	47	17.22%	2	40.00%	1	6.67%	5	41.67%	1	20.00%	1	25.00%	2	33.33%	40	19.70%	5	0.00%
	AMC - Poly America	53	19.41%	1	20.00%	7	46.67%	3	25.00%	3	60.00%	2	50.00%	2	33.33%	32	15.76%	8	34.78%
	Coventry HC Inc	60	21.98%	1	20.00%	2	13.33%	2	16.67%	1	20.00%	0	0.00%	2	33.33%	46	22.66%	4	17.39%
	Tricare	113	41.39%	1	20.00%	6	40.00%	2	16.67%	0	0.00%	1	25.00%	0	0.00%	99	48.77%	6	26.09%
<b>Medicaid</b>		<b>175</b>	<b>15.46%</b>	<b>2</b>	<b>5.71%</b>	<b>3</b>	<b>9.68%</b>	<b>3</b>	<b>7.14%</b>	<b>1</b>	<b>4.17%</b>	<b>7</b>	<b>20.59%</b>	<b>5</b>	<b>19.23%</b>	<b>140</b>	<b>16.18%</b>	<b>17</b>	<b>21.79%</b>
	Alabama Medicaid	27	15.43%	2	100.00%	1	33.33%	1	33.33%	0	0.00%	3	42.86%	3	60.00%	17	12.14%	6	35.29%
	Georgia Medicaid	70	40.00%	0	0.00%	0	0.00%	1	33.33%	1	100.00%	2	28.57%	0	0.00%	50	35.71%	7	41.18%
	Florida Medicaid	88	50.29%	0	0.00%	2	66.67%	1	33.33%	0	0.00%	2	28.57%	2	40.00%	72	51.43%	4	23.53%
<b>Medicaid - Pending</b>		<b>216</b>	<b>19.08%</b>	<b>5</b>	<b>14.29%</b>	<b>4</b>	<b>12.90%</b>	<b>7</b>	<b>16.67%</b>	<b>8</b>	<b>33.33%</b>	<b>6</b>	<b>17.65%</b>	<b>2</b>	<b>7.69%</b>	<b>172</b>	<b>19.88%</b>	<b>12</b>	<b>15.38%</b>
	Alabama Medicaid	66	30.56%	3	60.00%	1	25.00%	4	57.14%	3	37.50%	4	66.67%	1	50.00%	50	23.15%	4	1.85%
	Georgia Medicaid	70	32.41%	0	0.00%	2	50.00%	2	28.57%	4	50.00%	0	0.00%	0	0.00%	57	26.39%	2	0.93%
	Florida Medicaid	80	37.04%	2	40.00%	1	25.00%	1	14.29%	1	12.50%	2	33.33%	1	50.00%	70	32.41%	4	1.85%
<b>Medicare Advantage</b>		<b>47</b>	<b>4.15%</b>	<b>2</b>	<b>5.71%</b>	<b>4</b>	<b>12.90%</b>	<b>3</b>	<b>7.14%</b>	<b>2</b>	<b>8.33%</b>	<b>2</b>	<b>5.88%</b>	<b>7</b>	<b>26.92%</b>	<b>20</b>	<b>2.31%</b>	<b>7</b>	<b>8.97%</b>
	Aetna US Healthcare	17	36.17%	1	50.00%	1	25.00%	0	0.00%	1	50.00%	0	0.00%	3	42.86%	11	55.00%	3	42.86%
	AMC - Poly America	15	31.91%	1	50.00%	1	25.00%	1	33.33%	0	0.00%	0	0.00%	2	28.57%	10	50.00%	0	0.00%
	Amerigroup	3	6.38%	0	0.00%	2	50.00%	1	33.33%	0	0.00%	2	100.00%	1	14.29%	0	0.00%	1	14.29%
	CIGNA	5	10.64%	0	0.00%	0	0.00%	0	0.00%	1	50.00%	0	0.00%	1	14.29%	1	5.00%	1	14.29%
	Unicare	7	14.89%	0	0.00%	0	0.00%	1	33.33%	0	0.00%	0	0.00%	0	0.00%	4	20.00%	2	28.57%
<b>None Selected</b>		<b>421</b>	<b>37.19%</b>	<b>21</b>	<b>60.00%</b>	<b>5</b>	<b>16.13%</b>	<b>17</b>	<b>40.48%</b>	<b>8</b>	<b>33.33%</b>	<b>15</b>	<b>44.12%</b>	<b>6</b>	<b>23.08%</b>	<b>330</b>	<b>38.15%</b>	<b>19</b>	<b>24.36%</b>
<b>Total</b>		<b>1132</b>		<b>35</b>	<b>3.09%</b>	<b>31</b>	<b>2.74%</b>	<b>42</b>	<b>3.71%</b>	<b>24</b>	<b>2.12%</b>	<b>34</b>	<b>3.00%</b>	<b>26</b>	<b>2.30%</b>	<b>865</b>	<b>76.41%</b>	<b>78</b>	<b>6.89%</b>

\* Report tracks current referral status

\*\* Excludes Cancelled Referrals

# Payer Analysis

Date Range: 11/01/09 – 12/31/09  
 Organization(s): Mountain Crest and Heritage Manor

## Heritage Manor

Payer Type	Carrier	Inquiries Received		Awaiting Action		Lost		Declined		Accepted Pending		Accepted		Selected		Admitted		Discharged	
<b>Commercial</b>		273	24.12%	5	14.29%	15	48.39%	12	28.57%	5	20.83%	4	11.76%	6	23.08%	203	23.47%	23	29.49%
<b>Medicaid</b>		175	15.46%	2	5.71%	3	9.68%	3	7.14%	1	4.17%	7	20.59%	5	19.23%	140	16.18%	17	21.79%
	Alabama Medicaid	27	15.43%	2	100.00%	1	33.33%	1	33.33%	0	0.00%	3	42.86%	3	60.00%	17	12.14%	6	35.29%
	Georgia Medicaid	70	40.00%	0	0.00%	0	0.00%	1	33.33%	1	100.00%	2	28.57%	0	0.00%	50	35.71%	7	41.18%
	Florida Medicaid	88	50.29%	0	0.00%	2	66.67%	1	33.33%	0	0.00%	2	28.57%	2	40.00%	72	51.43%	4	23.53%
<b>Medicaid - Pending</b>		216	19.08%	5	14.29%	4	12.90%	7	16.67%	8	33.33%	6	17.65%	2	7.69%	172	19.88%	12	15.38%
<b>Medicare Advantage</b>		47	4.15%	2	5.71%	4	12.90%	3	7.14%	2	8.33%	2	5.88%	7	26.92%	20	2.31%	7	8.97%
	Aetna US Healthcare	17	36.17%	1	50.00%	1	25.00%	0	0.00%	1	50.00%	0	0.00%	3	42.86%	11	55.00%	3	42.86%
	AMC - Poly America	15	31.91%	1	50.00%	1	25.00%	1	33.33%	0	0.00%	0	0.00%	2	28.57%	10	50.00%	0	0.00%
	Amerigroup	3	6.38%	0	0.00%	2	50.00%	1	33.33%	0	0.00%	2	100.00%	1	14.29%	0	0.00%	1	14.29%
	CIGNA	5	10.64%	0	0.00%	0	0.00%	0	0.00%	1	50.00%	0	0.00%	1	14.29%	1	5.00%	1	14.29%
	Unicare	7	14.89%	0	0.00%	0	0.00%	1	33.33%	0	0.00%	0	0.00%	0	0.00%	4	20.00%	2	28.57%
<b>None Selected</b>		421	37.19%	21	60.00%	5	16.13%	17	40.48%	8	33.33%	15	44.12%	6	23.08%	330	38.15%	19	24.36%
<b>Total</b>		1132		35	3.09%	31	2.74%	42	3.71%	24	2.12%	34	3.00%	26		865	76.41%	78	6.89%

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